



# *Refined Waterway Voyages*

LAN HA BAY

Contractual Cruise Rates 2019

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VIETNAM



# GINGER

A HERITAGE LINE COLLECTION

## GRAND OPENING RATES

	LOW SEASON			HIGH SEASON		
	Junior Suite	Signature Suite	Regent Suite	Junior Suite	Signature Suite	Regent Suite
Room Rate (2days/1night)	247	277	347	290	326	408
Mandatory Lan Ha Bay Fees*	0	0	0	0	0	0
Hidden Worlds (2days/1night)	247	277	347	290	326	408

### Inclusions

Accommodation, daily (group) shore-excursions as mentioned in the program, entrance fees, transportation as mentioned in the program, tour guide services (English speaking), taxes, fuel, navigators, local anchorage and port fees, breakfast, lunch, dinner, welcome drink, Tai Chi morning class, insurance (passenger liability), drinking water in room and during excursions, kayaking.

Additional complimentary room benefits may apply subject to booked room category.

### Exclusions

Crew and guide gratuities, any visa fees, private road and boat transfers, personal expenses and purchases, additional beverages and other services not mentioned under inclusions or in the program, fuel surcharges (please refer to terms and conditions), medical services, telephone expenses...



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A HERITAGE LINE COLLECTION

## CONTRACT RATES

RACK RATES	LOW SEASON			HIGH SEASON		
	Junior Suite	Signature Suite	Regent Suite	Junior Suite	Signature Suite	Regent Suite
Room Rate (2days/1night)	289	332	415	330	380	474
Mandatory Lan Ha Bay Fees*	0	0	0	0	0	0
Hidden Worlds (2days/1night)	289	332	415	330	380	474

### Inclusions

Accommodation, daily (group) shore-excursions as mentioned in the program, entrance fees, transportation as mentioned in the program, tour guide services (English speaking), taxes, fuel, navigators, local anchorage and port fees, breakfast, lunch, dinner, welcome drink, Tai Chi morning class, insurance (passenger liability), drinking water in room and during excursions, kayaking.

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## RATE INFORMATION

### LAN HA BAY

<b>Rate condition</b>	Rates are in USD <b>per person based on double sharing occupancy</b> . Rates are net after tax and non-commissionable. Rates are subject to terms of the contractual agreement. General terms & conditions apply.	
<b>Rate Validity</b>	Grand Opening Rates Selling period:	<b>15. February 2018 – 31. August 2018</b>
	Grand Opening Rates Cruise period:	<b>01. June 2018 – 31. December 2019</b>
	Contract Rates Selling period:	<b>01. September 2018 – 31. December 2019</b>
	Contract Rates Cruise period:	<b>01. September 2018 – 31. December 2019</b>
<b>Seasonal Rate</b>	High Season rates apply from 01. October – 30. April Low Season rates apply from 01. May – 30. September Seasonal rate applies based on the embarkation date.	
<b>Single Room</b>	45% surcharge on rate per person (double occupancy sharing) applies	
<b>Peak Season</b>	50 USD surcharge per adult/cruise and 25 USD surcharge per child/cruise on Christmas Evening (24. December) and New Year's Evening (31. December).	
<b>Child Rate</b>	Child rate applies from <b>5-12 years'</b> old. Maximum one child below 12 years is allowed to share existing bedding with adults at 25% of net rate per person (double occupancy sharing)	
<b>Extra Bed Rate</b>	Extra bed (limited) is available on special request for all Suite categories only on all vessels. Child Extra Bed: 30% of net rate per person (double occupancy sharing) Adult Extra Bed: 70% of net rate per person (double occupancy sharing)	
<b>Tour Guide Accommodation</b>	Private local tour guide accompany on board is offered (limited inventory) sharing food and accommodation with crew with a charge of 45 USD per person, per night (non-commissionable).	
<b>Kayaking</b>	Kayak is complimentary.	
<b>Private (Car) Transfer</b>	Heritage Line can arrange private transfers (one way or return) at extra charge to and from the vessel's docking location. Please contact our sales office at <a href="mailto:sales@heritage-line.com">sales@heritage-line.com</a>	
<b>Private Tender Transfer</b>	Heritage Line can arrange private tender boat transfer (pier-vessel or vice versa) for emergency cases at extra charge. Please contact our sales office at <a href="mailto:sales@heritage-line.com">sales@heritage-line.com</a>	
<b>Visa</b>	Heritage Line can support with visa arrangements for guests at extra charge.	
<b>Bad Weather Rates</b>	In the event cruises are affected by bad weather Heritage Line reserves the right to cancel all or parts of our cruises services. Following charges may apply: <ul style="list-style-type: none"><li>▪ Cancellation before 11:00 o'clock at cruise date: Full refund</li><li>▪ Cruise is cancelled and guest have meal only (no cruise, no overnight, boat stays in harbor: 40 USD per person</li><li>▪ Day cruise (3-4hrs cruise, no overnight, lunch/meal on board): 80 USD person/day</li></ul>	

Rate information are subject to change.



**For bookings and enquiries contact**  
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