

## Fact Sheet

### Fleet - 13 Vessels

- 10 luxury small expedition ships also able to operate yacht style
- 1 luxury hybrid icebreaker, *Le Commandant Charcot*, the world's only luxury icebreaker
- 1 luxury three-masted sailing yacht, *Le Ponant*
- 1 luxury small ship specialised in French Polynesia and South Pacific voyages, *Le Paul Gauguin*
- Young fleet of expedition ships
- Sustainable fleet that has been internationally awarded with "Clean Ship"
- Carries 32 to 330 guests only (depending on ship size)

### Ship Facilities

- Reception, concierge, excursion & sales desks; 2 restaurants; open-air bar, pool & sun deck; Main & Observatory Lounge; Theatre; fitness & well-being centre; hairdresser; medical centre & onboard doctor; boutique & photo shop; library; marina for direct access to Zodiacs®
- PONANT's new Explorer ships also feature a multi-sensory underwater lounge, infinity pool & ocean view spa
- PONANT's new luxury icebreaker, *Le Commandant Charcot*, also features a snow room, indoor pool and winter garden
- *Le Ponant* has 16 luxury staterooms & suites; 1 restaurant; bar & lounge; sun deck; multimedia lounge; marina; spa; gym; jacuzzi; hairdresser; medical centre and onboard doctor

### Accommodation

- 16 to 165 staterooms & suites, 95% with private balcony (excl. three-masted ship)
- French-designed interiors and intimate ambiance
- Luxury amenities, superior comfort & personalised service
- Selected suites have a Butler (not available on three-masted yacht)(depending on journey)
- Zodiac® outings (Expeditions only)
- Evening events & show

### Dining & Beverages

- Inspired, refined and varied cuisine, prepared by talented French chefs
- A selection of wines that can be ordered from our expert Sommeliers
- One gastronomic restaurant & one grill offering outdoor dining
- Open Bar (excluding premium brands) Beer, wine, spirits
- Complimentary 24-hour room service

### Entertainment

- Enriching on board lectures from Destination Specialists or Naturalist Guides
- Themed voyages may include: performances from jazz musicians or opera singers, presentations from chefs and sommeliers or art exhibitions
- Dance shows & film screenings, extensive in-room TV program
- Live music in the lounges by duets or pianist

### Unique Selling Points

- Only luxury expeditions ships in the world sailing under the French flag
- Enriching & authentic itineraries to exceptional destinations
- Sustainable modern small ships able to visit remote & hard to access areas
- Experienced Captains and expert lecturers or Expedition team
- French and international Cuisine accompanied by fine wines

### Inclusions

- All meals & drinks onboard (excluding premium brands)
- Safety & port charges
- Complimentary wi-fi & 24 hour room service
- Selected suites have a Butler (not available on three-masted yacht)
- Onboard lectures & presentations by guest speakers or Naturalist Guides (depending on journey)
- Zodiac® outings (Expeditions only)
- Evening events & shows

### Destinations & Seasonality

- PONANT visits all 7 continents:
- Antarctica & Sub Antarctic Islands: November to March
- The Arctic: May to September
- Pacific Islands & Oceania including the Kimberley, Melanesia, Polynesia & New Zealand: All year long
- Asia, Japan, Indian Sub-Continent & Persian Gulf: October to May
- Northern Europe incl. the Baltic Sea: April to September
- The Mediterranean, Adriatic & Aegean Seas: April to November
- Caribbean & Latin America: September to April
- Northern America & Alaska: June to October
- Africa, Persian Gulf & the Indian Ocean incl. the Seychelles and Madagascar: September to April

### Demographic

- Primarily guests aged 50+ years old
- International guests
- Cosmopolitan world travellers
- Guests looking to truly engage in authentic experiences
- PONANT Kids Club available on specific voyages

### Promos/Discounts\*

- PONANT Bonus Offer: Earlybird bookings can save up to 30% off standard rates (will vary according to availability of expedition)
- Welcome offer - A\$400 per person
- Back-to-back discounts - up to 10% off second voyage
- Referral program discount - A\$800 per stateroom
- Honeymoon discount - 5% discount & bonus gifts
- Wedding anniversary discount - A\$300 per stateroom
- Group bookings discount
- No single supplement on many voyages
- Children & adolescent discounts

### Guest Loyalty Program

- PONANT Yacht Club based on the number of voyages
- Exclusive benefits e.g. voyage savings, onboard credit, free laundry
- Major - after confirmed second voyage
- Admiral - after confirmed fourth voyage
- Grand Admiral - after confirmed seventh voyage
- Commodore - after confirmed twentieth voyage

### Agent Incentives, Rebates and Tools

- Family/Educational opportunities
- Travel agent discounted rate - Up to 50% off
- Training modules
- Image library & video footage
- Agent & client webinars & events
- Business Development Managers available for business planning
- PONANT Pro online area with extensive sales tools



### Our Partners



PONANT and NATIONAL GEOGRAPHIC have collaborated on this selection of cruises based on our common values, with travelling as a way of understanding the world that surrounds us being a central tenet. This is at the heart of everything we do. Travel has been part of NATIONAL GEOGRAPHIC's DNA ever since one January evening in 1888 when 33 explorers, scientists, academics and patrons gathered to found "a society for the increase and diffusion of geographical knowledge."



Smithsonian Journeys is the travel programme of the Smithsonian Institution, the world's largest museum, education and research complex, consisting of 21 museums, the National Zoological Park, education centers, research facilities, cultural centers, and libraries. Drawing on Smithsonian's resources dating back 175 years, these sailings will feature notable experts and experiences that embrace local cultures and dive deeper into a destination's history, cuisine, language, environment and wildlife. For more than 50 years, Smithsonian Journeys has been rooted in and focused on cultural immersion and discovery – with a goal of inspiring guests to become global citizens through travel.

### Good to know

Onboard language and currency	Bi-lingual (French & English) spoken, Euro currency
Business Development Managers	Australia, New Zealand and Asia
Groups/Charters	✓ Can accommodate groups (up to 30 staterooms maximum) or charter the ship
Land connections	Pre & Post Expedition Land Programmes and Transfers
Wi-Fi onboard	✓ Unlimited and complimentary Wi-Fi
Children's facilities	✓ All ships except <i>Le Ponant</i> & <i>Le Commandant Charcot</i>
Shore excursions	Inclusive on Expeditions and at an additional cost on classic yacht voyages
CLIA member	✓
Casino	No casino on board
Accessibility facilities	✓

Contact your preferred Travel Agent today



Contact Cruise World on 09 917 4440 | 0800 500 732  
info@cruiseworld.co.nz | www.cruiseworld.co.nz

\* Terms and conditions apply to all promotional items listed, please visit [au.ponant.com](http://au.ponant.com) for more information.  
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